

Comparison /Changes in Commercial Bank Rates and Fees as at August 31, 2017

| TYPE OF | SAGICOR BANK | SCOTIABANK / BANK OF NOVA SCOTIA (BNS) JAMAICA LTD. | CIBC FIRST CARIBBEAN JA. (CIBC FCIB) | NATIONAL COMMERCIAL BANK JAMAICA LTD. (NCB) | FIRST GLOBAL BANK LIMITED (FGB) | JN Bank | JMMB BANK (JAMAICA) LTD. |
|---|---|--|--|---|---|---|---|
| SERVICES | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | CONFIRMED Rates (July 2017) | Confirmed Rates (August 2017) |
| | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES /FEES (including GCT) | RATES /FEES (including GCT) | RATES / FEES (including GCT) |
| PERSONAL SERVICES | | | | | | | |
| Savings Accounts: | | | | | | | |
| WITHDRAWAL (In Branch) | Free | \$385.00 | \$215.00 | \$384.45 per transaction | Free | Free | Free |
| DEPOSIT (In Branch) | Free | FREE for all retail accounts except the Electronic Access Account which charges \$385 per in-Branch Deposit. | Free | | Free | 0.40% of the deposit amount for deposits \$1,000,000 & over | Free |
| Ainimum Balance Violation Fee: | | | | | | | |
| LOCAL CURRENCY ACCOUNT | Free | \$185.00 | \$150.00 | \$763.75 | \$100.00 | Free | N/A |
| ransfer between own accounts: | | | | | | | |
| LOCAL CURRENCY (In Branch) | Free | \$1,385.00 (per request) | \$1,000.00 | \$1,281.50 per request | Free | Free | Free |
| Dormant Accounts (Local Currency | · | | | | | | |
| Savings Account) (per annum) | | Free | N/A | Free | Free | Free | Free |
| Early Closure of Account (within 90 days | | \$1,200.00 | \$2,000.00 | Free | \$1,000.00 | N/A | N/A |
| of opening) CURRENT ACCOUNTS | | | • • | | | | - |
| Cheque Books: | | | | | | | |
| Personal Accounts | | | | | | | |
| Personal Accounts | | | | Farah ast at 100 la muse \$0.007.00 | | | |
| LOCAL CURRENCY | ' US\$20.97- per 100 leaves | \$1,850.00 - per set of 100 leaves | \$776.60 - \$2,622.40 | Each set of 100 leaves \$2,097.00 (Courier Delivered) Each set of 100 leaves - \$2,800.00 (branch pick up) | \$2,000.00 per 100 leaves | N/A | \$2,912.50 (Retail) |
| FOREIGN CURRENCY US\$ | US\$20.97- per 100 leaves | N/A | N/A | Each set of 100 leaves - US\$23.30 (courier delivered) Each set of 100 leaves - US\$34.95 (Branch Pick-up) | N/A | N/A | N/A |
| Non-Personal Accounts | | - | | | | | |
| LOCAL CURRENCY | , \$85.63 per 400 leaves \$42.81 per 200 leaves \$122.32 per 600 leaves | \$11,000.00 (Per 600 leaves) | \$3,498.90 - \$6,957.72 | N/A | \$11,500.00 Per 600 leaves | N/A | SME \$5,825.00; Corporate \$17,475.00 |
| Over Limit Fee: | | | | | | | |
| WITH PERMISSION | Agreed interest rate minimum of \$1165 per month | Borrowing rate x the daily closing balance (Minimum of J\$1,500) USD\$20.00 | Set-up: 2.33%; Minimum \$6000.00. Excess Overdraft Fee: 1.00%; Minimum \$2,500.00. | \$2,446.50 | O/D limit: Agreed rate (2) Excesses over O/D amounts: Penal rate 50%; Min. \$3,000.00 O/D with agreed facility; minimum \$2,500.00/month | N/A | N/A |
| WITHOUT PERMISSSION | 48% interest rate minimum of \$1200 per month | Borrowing rate x the daily closing balance (Minimum of J\$1,500) USD\$20.00 | 2.00%; Minimum \$2,500.00 | N/A | Penal rate 50%; Min. \$3,000.00 | N/A | N/A |
| Cheque Returned (NSF) | · | · | · | | | | |
| LOCAL CURRENCY CHEQUE | \$1,230.00 | \$1,500.00 | \$1,300.00 | \$1,281.50 | \$1,300.00 | \$1,000.00 | \$873.75 (own bank); \$640 (re cheque deposit) |
| | | | | Foreign Cheques - US\$30.58 per item | US\$ 26.25 | US\$20.00 per item | J\$640.75 + Other Bank Charge |
| US CURRENCY CHEQUE | US\$15.00 | US\$40.00 | US\$41.00 | CAN\$35.36 per item GBP£21.08 per item EUR€24.99 per item | 004 20:20 | | |
| Recalled (Local Currency) Cheque | US\$15.00 | US\$40.00 N/A | US\$41.00 \$500.00 | CAN\$55.36 per item Gbr£21.08 per item EUR€24.99 per item | \$3,600.00 | N/A | N/A |
| Recalled (Local Currency) Cheque at customer's request) Recalled (US Currency) Cheque at customer's request) | | | | item EUR€24.99 per item | | | N/A N/A |
| US CURRENCY CHEQUE Recalled (Local Currency) Cheque at customer's request) Recalled (US Currency) Cheque iat customer's request) Account Info /Screen Print: LOCAL CURRENCY ACCOUNT | N/A N/A | N/A | \$500.00 | item EUR€24.99 per item N/A | \$3,600.00 | N/A | |



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|---|--|--|--|--|---|---|---|
| SERVICES | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | Confirmed Rates (August 2017) | <u>CONFIRMED</u> Rates (July 2017) | Confirmed Rates (August 2017) |
| | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES /FEES (including GCT) | RATES /FEES (including GCT) | RATES / FEES (including GCT) |
| LOCAL CURRENCY ACCOUNT | \$525.00 | Free | \$650.00 | \$757.25 | Free | \$500.00 | \$844.63 for Statement Reprint (Loco & Foreign accounts) |
| Stop Payment /Cancellation Order: | | | | | | | |
| LOCAL CURRENCY ACCOUNT (Personal) | \$455.00 | \$480.00 | \$450.00 | \$480.00 | \$450.00 | \$400.00 | \$450.00; \$5,000.00 maximum |
| FOREIGN CURRENCY ACCOUNT USD (Personal) | US\$10.00 | N/A | U\$\$50.00 | US\$45.80 | US\$20+ FBC | N/A | N/A as we do not offer cheques o our foreign accounts at this time. The fee of US\$14.88 + Other Bank Charge relates to Foreign Cheque stop payment. |
| BUSINESS SERVICES | | | | | | | |
| Deposit Wallets (rental charges): | | | | | | | |
| SMALL | \$2,950.00 | \$5,500.00 | \$5,250.00 | N/A | \$6,500.00 | N/A | N/A |
| MEDIUM | \$3,500.00 \$6,420.00 | \$7,070.00 | \$7,750.00 \$8,750.00 | N/A | \$7,000.00 \$8,500.00 | N/A N/A | N/A N/A |
| Service Charge | \$10,000.00 | \$9,010.00 \$3,985.00 | Packages of 50: Small \$2500 Medium \$2800 Large \$4700 | N/A N/A | Package of 50 Disposable Bags: \$3,000.00 (S); \$4,000.00 (M); \$5,000.00 (L) | N/A N/A | N/A |
| Audit Certificate (Auditor's Confirmation) | \$2,505.00 | \$2,900.00 | \$2,900.00 | \$3,378.50 | Min \$2,500.00 | \$2,500.00 | \$3,961.00 per Account/Asset/Loan |
| LOAN SERVICES | | 1 | | | | | |
| Commitment/Acceptance Fees: | | | | | | | |
| CASH SECURED | 0.58% - 1.17% of facility amount. Min. \$18,000; no processing fee; no credit report fee | 3.55% (Minimum fee \$9,000.00) (RRC) | 3.5% | \$12,000.00 (minimum); Cash Secured 1.49% | Min \$10,000 | \$450.00 per application | Retail - 3.00% of the loan amount - GCT negotiable; minimum J\$7,500.00 (J\$8,737.50). <u>Corporate</u> 3% of the loan amount + GCT negotiable. Fees for registering of securities will be charged on a cos recovery basis. |
| NON-CASH SECURED | 4% of facility amount. 18,000.00 minimum; no processing fee; no credit report fee | 3.55% (Minimum fee \$18.000.00 (non RRC)) | 3.5% | Secured Facilities 3.5% | Min \$10,000 | 2.10%-2.33% of original loan amount (min\$8.000.) | Retail - 3.00% of the loan amount GCT negotiable; minimum J\$7,500.00 (J\$8,737.50). <u>Corporate</u> 3% of the loan amount + GCT negotiable. Fees for registering of securities will be charged on a cos recovery basis. |
| Letter of Undertaking | | | | | | | |
| RETAIL BANKING | Cash Secured - \$0.5M - \$5M: 1.7475% p.a. Over \$5M: 0.5825% p.a. Non cash secured \$0.5M - \$5M: 2.04% p.a. Over \$5M: 1.46% p.a. | N/A | \$5,500.00 | \$7,500.00 | \$7,500.00 | N/A | 1.00% of Facility + GCT subject to c minimum charge of J\$5,000.00 + GCT (J\$5,825.00) |
| COMMERCIAL / CORPORATE BANKING | Cash Secured - 0.29% - 1.165% of facility amount Minimum \$15,000.00 Non Secured - 0.5825% - 1.165% of facility amount. Minimum \$15,000.00 | Re purchase of land: \$5,950.00 (No Charge for LU issued to facilitate takeover of loan(s) from another financial institution.) | \$5,500.00 | \$7,500.00 | \$7,500.00 | N/A | 1.00% of Facility + GCT subject to a minimum charge of J\$5,000.00 + GCT (J\$5,825.00) |
| Credit Report | Negotiable | Credit Info Jamaica: \$1,118.40 CRIF NM Assure Limited : \$1,106.76 | \$3,030.00 | Personal - \$2,105.16 Business - \$2,338.16 | \$2,500.00 | \$1,980.50 | \$4,077.50 |
| Personal Loans (Interest Rates) Minimum) | N/A | Secured 7.99% Minimum Unsecured 14.99% Minimum | 8.35% | N/A | Negotiated | <u>Unsecured</u> : 2.10% - 2.33% of original loan amount (min \$8,000.00) | |
| | | | | | | | |



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|--|---------------------------------|--|--|---|---|--|---------------------------------------|
| SERVICES | Confirmed Rates | Confirmed Rates | Confirmed Rates | Confirmed Rates | Confirmed Rates | CONFIRMED Rates | Confirmed Rates |
| SERVICES | (August 2017) | (August 2017) | (August 2017) | (August 2017) | (August 2017) | (July 2017) | (August 2017) |
| | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES / FEES (including GCT) | RATES /FEES (including GCT) | RATES /FEES (including GCT) | RATES / FEES (including GCT) |
| edit Cards - Annual Fees <i>[Standard]</i> : | | | | | | | |
| LOCAL (Minimum) | N/A | \$4,000.00 | \$6,500.00 | \$1,700.00 | \$3,700.000 | \$0700 10 \$5050 45 (1) (D) | N/A |
| INTERNATIONAL - Minimum (US\$) | \$5,000.00 (JMD) | U\$\$90.00 | US\$99.00 | US\$90.00 | US\$180.00 (Platinum package) | \$2793.10 - \$5353.45 (JMD) | N/A |
| edit Cards - Interest Rate [Standard]: | | | | | | | |
| LOCAL | 44% | 44.75% - 51.99% | 45 - 47% | 47%-51.9% p.aunsecured & 39.75%p.asecured for Classic Keycard, Love bird Keycard, Gold Keycard, Visa Classic | 48.85% (50% cash advances) (Classic package) | 35% | N/A |
| Itomated Banking Machines: Using Bank's ABM | | | | | | | |
| WITHDRAWAL | 35.00 | \$60.00 | \$32.00 | 30.00 | Free | Free | N/A |
| DEPOSIT | Free | Free | Free | Free | Free | Free | N/A |
| BALANCE ENQUIRY | Free | Free | Free | Free | Free | Free | N/A |
| MINI STATEMENT | Free | \$24.20 | \$30.00 | N/A | Free | N/A | N/A |
| BILL PAYMENT | N/A | \$24.20 N/A | Free | Free | N/A | N/A N/A | N/A N/A |
| DECLINED | \$16.00 | \$12.10 | \$12.00 | \$12.10 | N/A | N/A | N/A |
| Using Multilink | 910.00 | \$12.10 | \$12.00 | ψ12.10 | 19/7 | 1977 | 1977 |
| Withdrawal | | | | | | | |
| -APPROVED | \$60.00 | \$60.00 | 60.00 | S60.34 | \$55.00 | \$60.00 | \$49.01 (Credit Union Members |
| -DECLINED | \$35.00 | \$33.10 | \$30.00 | \$31.35 | \$37.50 | \$30.00 | \$37.67 (Credit Union Members) |
| -FAILED | N/A | N/A | Free | N/A | Free | N/A | N/A |
| Balance Enquiry | \$42.00 | \$35.00 | \$30.00 | \$31.35 | \$37.50 | \$30.00 | \$37.67 (Credit Union Members) |
| Point-of-Sale | | | | + | | | · · · · · · · · · · · · · · · · · · · |
| PURCHASE (BANK'S MACHINE) | \$12.00 | \$60.00 | \$16.00 | \$12.10 | N/A | N/A | \$16.70 |
| DECLINED (BANK'S MACHINE) | \$8.00 | N/A | \$30.00 | \$10.08 | N/A | N/A | \$16.70 |
| DECLINED (MULTILINK) | \$11.00 | \$19.25 | \$30.00 | \$12.10 | N/A | \$30.00 | \$16.70 |
| le-Banking | | | | - - | | | |
| ENQUIRY | N/A | Free | Free | Free | Free | Free | N/A |
| PAYMENT / TRANSFERS | N/A | \$60.00 | Free | Free | Free | Free | N/A |
| MERCHANT FEE | N/A | \$28.00 | Free | Free | Free | Free | N/A |
| TELEPHONE VERIFICATION OF BALANCES | N/A | N/A | \$100.00 | \$1,165.00 - business customers \$300.00 – personal customers | Free | Free | N/A |
| NLINE BANKING | | | | | | | |
| TRANSFER BETWEEN OWN BANK | Free | Free | Free | Free | Free | Free | Free |
| ACCOUNTS BALANCE ENQUIRY | Free | Free | Free | Free | Free | Free | Free |
| BILL PAYMENT | Free | Free | Free | Free | N/A | Free | Free |
| MISCELLANEOUS | nee | nee | nee | nee | N/A | nee | nee |
| ertification of Account Balance | | | | | | | |
| JAMAICAN CURRENCY | \$1,050.00 | \$1,500.00 | \$1,883.83 | \$1,053.46 | \$2,250.00 | \$950.00 | \$1,310.62 |
| nager's Cheque: | \$1,000.00 | \$1,000.00 | \$1,000.05 | \$1,000. 1 0 | \$2,230.00 | \$750.00 | \$1,010.02 |
| BANK'S CUSTOMERS | \$410.00 | \$380.00 | \$611.63 | \$375.00 | \$400.00 | \$300.00 | \$407.75 |
| OTHER CUSTOMERS | N/A | \$1,385.00 | \$1,400.00 | \$920.00 | \$1,000.00 | N/A | \$1,000.00 |
| eque Encashment Fee: | 14/7 | \$1,000.00 | \$1,400.00 | \$720.00 | \$1,000.00 | 19/73 | \$1,000.00 |
| Bank Cheque | Free | \$385.00 | \$120.00 for Clients / \$150.00 for non-clients | \$329.99 | \$200.00 | Free | Free |
| Third-party Cheque | \$200.00 | \$385.00 | N/A | N/A | \$200.00 | \$250.00 (For members known to the Branch) | Free |
| ernational Wire or Telegraphic | | | | | | | |
| | | | | | | | |



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|----------------------------------|---|--|---|--|------------------------------------|---|--|
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| OUTWARD | \$3,203.75 | \$3,535.00 | \$5,416.49 | \$3,840.00 | \$3,400.00 | \$3,551.00 | USD 41.13; GBP 27.88; CAD 52.15; EUR 35.72 |
| Photocopy of Documents | N/A | N/A | \$300.00 | Free | Free | \$150.00 per page | Free |
| Standing Orders | | | | | | | |
| LOCAL CURRENCY | \$360.00 + Cost of Manager's Cheque/RTGS/ACH | \$385.00 | \$300.00 | \$370.00 | \$700 +\$300 set up fee | Set Up fee - \$350.00 Transaction fee (Failure) \$500.01 | ACH (Withdrawal) \$25.00; One time (Set Up) \$500.01; Transaction (Failed) \$407.75; Transaction (Success) \$500.01; to JMMB Accounts FREE |
| Utility Bill Payment (In Branch) | | | | | | | |
| LIME (per bill) | \$203.86 | N/A | N/A | N/A | N/A | \$200.00 | \$116.50 |
| Jamaica Public Service Co. Ltd. | \$203.86 | N/A | N/A | N/A | N/A | \$200.00 | \$116.50 |
| National Water Commission | \$203.86 | N/A | N/A | N/A | N/A | \$200.00 | \$116.50 |

Notes:

The Study was conducted by the Consumer Affairs Commission (CAC) over the period July 20 to October 6, 2017.

All rates & fees are quoted in Jamaican Dollars (JMD), unless otherwise specified, and include 16.5% G.C.T

The services and related fees in this survey do not represent all the services and applicable fees levied by each institution.

Many institutions offer concessionary rates to senior citizens.

Many of the services to which a charge is attached in branch, can be undertaken for free via internet/telephone banking

The interest rates on loans in some institutions may vary depending on the risk profile of the client.

The effective dates of the schedules of rates and fees for each bank is as at August 31, 2017

** Conditions apply to some fees /charges displayed; which in some instances represent the minimum fee charged by the institution. Check the fee schedule or with a bank representative for further details.

Cells highlighted in red signify the highest rate /fee for that particular service

Cells highlighted in green signify the lowest rate /fee for that particular service

N/A - Service /Fee not available at time of survey

Visit www.cac.gov.jm for more information, including the full report along with comparitive analysis.

TIP: Ask if "no cost" options are available. Where charges apply, confirm current rate /fee with bank's representative.

| | | CONTAC |
|---------------------------|------------------------|-----------------------|
| HEAD OFFICE | MANDEVILLE BRANCH | MONTEGO BAY BRANCH |
| 34 Trafalgar Road | RADA Office | 30 Market Street, |
| Kingston 10 | 28 Caledonia Road | Montego Bay, St.James |
| Toll Free: 1-888-991-4470 | Tele. 1-876.962.0477-9 | Tele. 1-876.940.6154 |
| Telephone: 1-876-906-5425 | Fax 1-876.946.9214 | Fax 1-876.979.1036 |
| 1-876-619-4222 | - | |
| Fax: 1-876-906-7525 | | |
| E-mail: info@cac.gov.jm | | |

Key (First Global Bank):

- CU Credit Union
- FBC (Foreign Bank Charge)
- Min. Minimum
- O/D Overdraft
- N/A Not Applicable
- ** Large cash handling charge to be applied
- S Small
- M Medium
- L Large